



# FINNPILOT

## Pilotage fees for the Saimaa Canal and Saimaa waterways (0% VAT)

Distance (nm)	Tonnage of piloted vessel			Distance (nm)	Tonnage of piloted vessel		
	< 200	201-1000	> 1001		< 200	201-1000	> 1001
Basic fee	211,20	231,80	252,30	30	524,30	581,00	679,70
1	221,60	243,40	266,50	31	534,70	592,60	693,90
2	232,00	255,00	280,70	32	545,10	604,20	708,10
3	242,40	266,60	294,90	33	555,50	615,80	722,30
4	252,80	278,20	309,10	34	565,90	627,40	736,50
5	263,20	289,80	323,30	35	576,30	639,00	750,70
6	273,60	301,40	337,50	36	586,70	650,60	764,90
7	284,00	313,00	351,70	37	597,10	662,20	779,10
8	294,40	324,60	365,90	38	607,50	673,80	793,30
9	304,80	336,20	380,10	39	617,90	685,40	807,50
10	315,20	347,80	394,30	40	628,30	697,00	821,70
11	325,60	359,40	408,50	41	638,70	708,60	835,90
12	336,00	371,00	422,70	42	649,10	720,20	850,10
13	346,40	382,60	436,90	43	659,50	731,80	864,30
14	356,80	394,20	451,10	44	669,90	743,40	878,50
15	367,20	405,80	465,30	45	680,30	755,00	892,70
16	377,60	417,40	479,50	46	690,70	766,60	906,90
17	388,00	429,00	493,70	47	701,10	778,20	921,10
18	398,40	440,60	507,90	48	711,50	789,80	935,30
19	408,80	452,20	522,10	49	721,90	801,40	949,50
20	419,20	463,80	536,30	50	732,30	813,00	963,70
21	429,60	475,40	550,50	51	742,70	824,60	977,90
22	440,00	487,00	564,70	52	753,10	836,20	992,10
23	450,40	498,60	578,90	53	763,50	847,80	1 006,30
24	460,80	510,20	593,10	54	773,90	859,40	1 020,50
25	471,20	521,80	607,30	55	784,30	871,00	1 034,70
26	481,60	533,40	621,50	56	794,70	882,60	1 048,90
27	492,00	545,00	635,70	57	805,10	894,20	1 063,10
28	502,40	556,60	649,90	58	815,50	905,80	1 077,30
29	512,80	568,20	664,10	59	825,90	917,40	1 091,50
30	523,20	579,80	678,30	60	836,30	929,00	1 105,70
				Additional fee*	10,40	11,60	14,20

\*An additional fee will be charged for each beginning nautical mile over 60 nautical miles, as calculated in accordance with the tonnage of the vessel in question.

### Standby fee when the pilot has arrived at the vessel or pilot boarding position

If the pilot is in position to begin piloting in accordance with the order, but the initiation of pilotage is delayed by more than one hour from the confirmed time, the vessel shall be charged a standby fee. The standby fee in Finnish territorial waters is EUR 500 at the start of each new hour beyond the initial hour. The standby fee in the Saimaa Canal and Saimaa waterways is EUR 250 at the start of each new hour.

### Standby fee by the client's request

Upon the request of the client, it is possible for the pilot to wait on the vessel for the next pilotage assignment or for disembarkation from the vessel. The pilot's waiting time aboard the vessel is always agreed on in advance. The possibility for this must be inquired about from the Pilot Dispatch Centre. Finnpiilot decides whether pilots may wait aboard a vessel on a case-by-case basis. The standby fee for waiting aboard the vessel as requested by the client in advance is EUR 250 at the start of each new hour.

### Fee for changing pilotage order

If the binding pilotage request is not cancelled but changed after the order has been placed, Finnpiilot is entitled to charge the ordering party a fee of EUR 500 along the coastal areas. In the Saimaa Canal and Saimaa waterways, the fee is EUR 250.

### Cancellation fee

If the client or a representative of the client cancels pilotage after the set ordering time has expired, the vessel will be charged a cancellation fee. A cancellation fee of EUR 1,000 will be charged within Finnish territorial waters and a minimum of EUR 500 in the Saimaa Canal and Saimaa waterways.

### Increased basic fees

When the pilotage service is provided by two pilots, either according to section 10 of the Pilotage Act or by request, an increased fee of 75 per cent in addition to the basic rate shall be charged.

### Pilotage fees for a vessel combination and stock flatboat/float

A pilotage fee shall be charged for the combined tonnage of a tugboat or pusher, and the ship, vessel, barge or similar being towed or pushed, or for an integrated tug barge combination. The pilotage fee for a stock flatboat/float is also determined by tonnage, but the tonnage is understood to be half of the number of cubic metres.

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## **Baltic pilotage**

Piloted vessels shall be charged pilotage basic fee and EUR 350 at the start of each new hour of deep sea Baltic pilotage. A fee of EUR 175 will be charged at the start of each new hour that the pilot is waiting on board the vessel when the pilotage assignment is aborted. Travel expenses related to deep-sea Baltic pilotage are charged at a fixed rate. A fee of EUR 600 will be charged for journeys that begin and end in Finland. The fee for journeys that begin or end outside of Finland is EUR 1,200. The fee for the transport of the pilot by company boat to or from the piloted vessel is determined in accordance with the current transport service prices.

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## PRICES FOR EXAMINATION SERVICES AS OF 1 January 2025

Value-added tax is added to the prices for examination services in accordance with the valid provisions of the Value Added Tax Act.

### **PEC familiarisation voyage**

The cost of a familiarisation voyage is the pilotage fee plus a familiarisation fee of EUR 200 at the start of each new hour (minimum billing 2 hours).

### **Fairway knowledge test**

The examination fee for the fairway knowledge test is EUR 300 at the start of each new hour (minimum billing 2 hours).

### **Practical pilotage test**

The examination fee for assessing a practical pilotage test is EUR 400 at the start of each new hour (minimum billing 3 hours).

### **Ship simulator test**

The examination fee for the ship simulator test is EUR 400 at the start of each new hour (minimum billing 3 hours).

### **Background**

The pilotage company is obliged to maintain a training system in accordance with the Pilotage Act (561/2023) and the regulations of the Finnish Transport and Communications Agency based on the Act. Pilot or PEC examinations may be assessed by a person approved by the Finnish Transport and Communications Agency and specifically trained for the task. According to Section 9 of the Pilotage Act, the pilotage company shall ensure that a sufficient number of qualified persons are available to assess the examinations so as to assure a smooth examination process.

The fee for the examination is determined by the costs incurred for the provision of the service and so as to allow for a reasonable return. The pilotage company's prices are determined by its Board of Directors. Section 54 of the Pilotage Act states the following regarding the pricing of the assessment of examinations:

The person assessing the examinations may charge a fee based on a fixed unit price for assessing the examinations specified in this Act. If the trends concerning the pricing for assessing the examination indicate that the fees charged for the examinations are not reasonable, the Finnish Transport and Communications Agency may determine a maximum price for them. A reasonable price is a price that is reasonable considering the cost incurred by an efficient operator for providing the service. The maximum price shall be cost-based so that it includes a reasonable return. The maximum price can be set for a maximum of one year at a time.

## PRICES FOR TRANSPORT SERVICES AS OF 1 January 2025

### **Background**

Finnpilot's special assignment limits the company's possibilities to provide transport services. The company can offer transport by boat in situations where the transportation need is related to the provision of pilotage services or the maintenance of the company's operations. In such transport situations, other personnel can be transported in addition to the company's own personnel. In unclear situations, the decision regarding the provision of the transport service is made by the transport manager.

### **Insurance**

Insuring employees and property is always primarily the employer's responsibility. However, Finnpiilot's liability insurance covers all persons and baggage being transported by its boats in accordance with the requirements of the Maritime Act.

### **Paid transport**

A fee will also be charged for any transport service that is needed at a time when Finnpiilot does not otherwise have a need for any transport run for the purposes of its own operations. The company's boat transport guidelines specify for whom and in which situations such transport services can be provided. Paid transports are always agreed on separately and require a transport contract.

The price of the transport service is also applicable when the pilotage assignment requires the transport of the pilot elsewhere than to or from a piloting boarding position.

### **Price of the transport service**

The price of the transport service is EUR 300 per hour (minimum charge of one hour). After that, there will be a charge for each new half-hour. The transport time shall include a half hour for the preparation of the necessary machinery.

Value-added tax is added to the prices for transport services in accordance with the valid provisions of the Value Added Tax Act.