

PILOTAGE FEES AS OF 1 January 2027

In accordance with the Pilotage Act, the Board of Directors at Finnpiilot shall determine the unit price, the reduced unit price and other possible commission fees. The fee is based on the tonnage of the vessel in question and the distance to be piloted. The pilotage fee is charged for each beginning nautical mile. A fee based on a lower unit price is charged for pilotage in the Saimaa Canal and the Saimaa waterways. The fees below are valid from 1 January 2027. Value-added tax is added to the pilotage fees in accordance with the valid provisions of the Value Added Tax Act.

Pilotage fees for Finnish waterways (0% VAT)

	Tonnage of piloted vessel														
	< 200	201-1000	1001-3000	3001-6000	6001-10000	10001-20000	20001-30000	30001-40000	40001-50000	50001-60000	60001-70000	70001-80000	80001-90000	90000-100000	> 100000
Distance (nm)															
Basic fee	884	970	1 057	1 143	1 232	1 397	1 566	1 732	1 901	2 068	2 232	2 398	2 567	2 731	2 899
1	930	1 021	1 116	1 209	1 307	1 492	1 677	1 863	2 051	2 237	2 418	2 605	2 792	2 975	3 163
2	976	1 072	1 175	1 275	1 382	1 587	1 788	1 994	2 201	2 406	2 604	2 812	3 017	3 219	3 427
3	1 022	1 123	1 234	1 341	1 457	1 682	1 899	2 125	2 351	2 575	2 790	3 019	3 242	3 463	3 691
4	1 068	1 174	1 293	1 407	1 532	1 777	2 010	2 256	2 501	2 744	2 976	3 226	3 467	3 707	3 955
5	1 114	1 225	1 352	1 473	1 607	1 872	2 121	2 387	2 651	2 913	3 162	3 433	3 692	3 951	4 219
6	1 160	1 276	1 411	1 539	1 682	1 967	2 232	2 518	2 801	3 082	3 348	3 640	3 917	4 195	4 483
7	1 206	1 327	1 470	1 605	1 757	2 062	2 343	2 649	2 951	3 251	3 534	3 847	4 142	4 439	4 747
8	1 252	1 378	1 529	1 671	1 832	2 157	2 454	2 780	3 101	3 420	3 720	4 054	4 367	4 683	5 011
9	1 298	1 429	1 588	1 737	1 907	2 252	2 565	2 911	3 251	3 589	3 906	4 261	4 592	4 927	5 275
10	1 344	1 480	1 647	1 803	1 982	2 347	2 676	3 042	3 401	3 758	4 092	4 468	4 817	5 171	5 539
11	1 390	1 531	1 706	1 869	2 057	2 442	2 787	3 173	3 551	3 927	4 278	4 675	5 042	5 415	5 803
12	1 436	1 582	1 765	1 935	2 132	2 537	2 898	3 304	3 701	4 096	4 464	4 882	5 267	5 659	6 067
13	1 482	1 633	1 824	2 001	2 207	2 632	3 009	3 435	3 851	4 265	4 650	5 089	5 492	5 903	6 331
14	1 528	1 684	1 883	2 067	2 282	2 727	3 120	3 566	4 001	4 434	4 836	5 296	5 717	6 147	6 595
15	1 574	1 735	1 942	2 133	2 357	2 822	3 231	3 697	4 151	4 603	5 022	5 503	5 942	6 391	6 859
16	1 620	1 786	2 001	2 199	2 432	2 917	3 342	3 828	4 301	4 772	5 208	5 710	6 167	6 635	7 123
17	1 666	1 837	2 060	2 265	2 507	3 012	3 453	3 959	4 451	4 941	5 394	5 917	6 392	6 879	7 387
18	1 712	1 888	2 119	2 331	2 582	3 107	3 564	4 090	4 601	5 110	5 580	6 124	6 617	7 123	7 651
19	1 758	1 939	2 178	2 397	2 657	3 202	3 675	4 221	4 751	5 279	5 766	6 331	6 842	7 367	7 915
20	1 804	1 990	2 237	2 463	2 732	3 297	3 786	4 352	4 901	5 448	5 952	6 538	7 067	7 611	8 179
21	1 850	2 041	2 296	2 529	2 807	3 392	3 897	4 483	5 051	5 617	6 138	6 745	7 292	7 855	8 443
22	1 896	2 092	2 355	2 595	2 882	3 487	4 008	4 614	5 201	5 786	6 324	6 952	7 517	8 099	8 707
23	1 942	2 143	2 414	2 661	2 957	3 582	4 119	4 745	5 351	5 955	6 510	7 159	7 742	8 343	8 971
24	1 988	2 194	2 473	2 727	3 032	3 677	4 230	4 876	5 501	6 124	6 696	7 366	7 967	8 587	9 235
25	2 034	2 245	2 532	2 793	3 107	3 772	4 341	5 007	5 651	6 293	6 882	7 573	8 192	8 831	9 499
26	2 080	2 296	2 591	2 859	3 182	3 867	4 452	5 138	5 801	6 462	7 068	7 780	8 417	9 075	9 763
27	2 126	2 347	2 650	2 925	3 257	3 962	4 563	5 269	5 951	6 631	7 254	7 987	8 642	9 319	10 027
28	2 172	2 398	2 709	2 991	3 332	4 057	4 674	5 400	6 101	6 800	7 440	8 194	8 867	9 563	10 291
29	2 218	2 449	2 768	3 057	3 407	4 152	4 785	5 531	6 251	6 969	7 626	8 401	9 092	9 807	10 555
30	2 264	2 500	2 827	3 123	3 482	4 247	4 896	5 662	6 401	7 138	7 812	8 608	9 317	10 051	10 819
31	2 310	2 551	2 886	3 189	3 557	4 342	5 007	5 793	6 551	7 307	7 998	8 815	9 542	10 295	11 083
32	2 356	2 602	2 945	3 255	3 632	4 437	5 118	5 924	6 701	7 476	8 184	9 022	9 767	10 539	11 347
33	2 402	2 653	3 004	3 321	3 707	4 532	5 229	6 055	6 851	7 645	8 370	9 229	9 992	10 783	11 611
34	2 448	2 704	3 063	3 387	3 782	4 627	5 340	6 186	7 001	7 814	8 556	9 436	10 217	11 027	11 875
35	2 494	2 755	3 122	3 453	3 857	4 722	5 451	6 317	7 151	7 983	8 742	9 643	10 442	11 271	12 139
36	2 540	2 806	3 181	3 519	3 932	4 817	5 562	6 448	7 301	8 152	8 928	9 850	10 667	11 515	12 403
37	2 586	2 857	3 240	3 585	4 007	4 912	5 673	6 579	7 451	8 321	9 114	10 057	10 892	11 759	12 667
38	2 632	2 908	3 299	3 651	4 082	5 007	5 784	6 710	7 601	8 490	9 300	10 264	11 117	12 003	12 931
39	2 678	2 959	3 358	3 717	4 157	5 102	5 895	6 841	7 751	8 659	9 486	10 471	11 342	12 247	13 195
40	2 724	3 010	3 417	3 783	4 232	5 197	6 006	6 972	7 901	8 828	9 672	10 678	11 567	12 491	13 459
41	2 770	3 061	3 476	3 849	4 307	5 292	6 117	7 103	8 051	8 997	9 858	10 885	11 792	12 735	13 723
42	2 816	3 112	3 535	3 915	4 382	5 387	6 228	7 234	8 201	9 166	10 044	11 092	12 017	12 979	13 987
43	2 862	3 163	3 594	3 981	4 457	5 482	6 339	7 365	8 351	9 335	10 230	11 299	12 242	13 223	14 251
44	2 908	3 214	3 653	4 047	4 532	5 577	6 450	7 496	8 501	9 504	10 416	11 506	12 467	13 467	14 515
45	2 954	3 265	3 712	4 113	4 607	5 672	6 561	7 627	8 651	9 673	10 602	11 713	12 692	13 711	14 779
46	3 000	3 316	3 771	4 179	4 682	5 767	6 672	7 758	8 801	9 842	10 788	11 920	12 917	13 955	15 043
47	3 046	3 367	3 830	4 245	4 757	5 862	6 783	7 889	8 951	10 011	10 974	12 127	13 142	14 199	15 307
48	3 092	3 418	3 889	4 311	4 832	5 957	6 894	8 020	9 101	10 180	11 160	12 334	13 367	14 443	15 571
49	3 138	3 469	3 948	4 377	4 907	6 052	7 005	8 151	9 251	10 349	11 346	12 541	13 592	14 687	15 835
50	3 184	3 520	4 007	4 443	4 982	6 147	7 116	8 282	9 401	10 518	11 532	12 748	13 817	14 931	16 099
51	3 230	3 571	4 066	4 509	5 057	6 242	7 227	8 413	9 551	10 687	11 718	12 955	14 042	15 175	16 363
52	3 276	3 622	4 125	4 575	5 132	6 337	7 338	8 544	9 701	10 856	11 904	13 162	14 267	15 419	16 627
53	3 322	3 673	4 184	4 641	5 207	6 432	7 449	8 675	9 851	11 025	12 090	13 369	14 492	15 663	16 891
54	3 368	3 724	4 243	4 707	5 282	6 527	7 560	8 806	10 001	11 194	12 276	13 576	14 717	15 907	17 155
55	3 414	3 775	4 302	4 773	5 357	6 622	7 671	8 937	10 151	11 363	12 462	13 783	14 942	16 151	17 419
56	3 460	3 826	4 361	4 839	5 432	6 717	7 782	9 068	10 301	11 532	12 648	13 990	15 167	16 395	17 683
57	3 506	3 877	4 420	4 905	5 507	6 812	7 893	9 199	10 451	11 701	12 834	14 197	15 392	16 639	17 947
58	3 552	3 928	4 479	4 971	5 582	6 907	8 004	9 330	10 601	11 870	13 020	14 404	15 617	16 883	18 211
59	3 598	3 979	4 538	5 037	5 657	7 002	8 115	9 461	10 751	12 039	13 206	14 611	15 842	17 127	18 475
60	3 644	4 030	4 597	5 103	5 732	7 097	8 226	9 592	10 901	12 208	13 392	14 818	16 067	17 371	18 739
61	3 690	4 081	4 656	5 169	5 807	7 192	8 337	9 723	11 051	12 377	13 578	15 025	16 292	17 615	19 003
62	3 736	4 132	4 715	5 235	5 882	7 287	8 448	9 854	11 201	12 546</					

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Pilotage fees for the Saimaa Canal and Saimaa waterways (0% VAT)

Tonnage of piloted vessel				Tonnage of piloted vessel			
< 200				< 200			
201-1000				201-1000			
> 1001				> 1001			
Distance (nm)				Distance (nm)			
Basic fee	229,80	252,00	275,00	30	601,80	664,30	749,30
1	241,80	265,30	290,30	31	613,80	677,60	764,60
2	253,80	278,60	305,60	32	625,80	690,90	779,90
3	265,80	291,90	320,90	33	637,80	704,20	795,20
4	277,80	305,20	336,20	34	649,80	717,50	810,50
5	289,80	318,50	351,50	35	661,80	730,80	825,80
6	301,80	331,80	366,80	36	673,80	744,10	841,10
7	313,80	345,10	382,10	37	685,80	757,40	856,40
8	325,80	358,40	397,40	38	697,80	770,70	871,70
9	337,80	371,70	412,70	39	709,80	784,00	887,00
10	349,80	385,00	428,00	40	721,80	797,30	902,30
11	361,80	398,30	443,30	41	733,80	810,60	917,60
12	373,80	411,60	458,60	42	745,80	823,90	932,90
13	385,80	424,90	473,90	43	757,80	837,20	948,20
14	397,80	438,20	489,20	44	769,80	850,50	963,50
15	409,80	451,50	504,50	45	781,80	863,80	978,80
16	421,80	464,80	519,80	46	793,80	877,10	994,10
17	433,80	478,10	535,10	47	805,80	890,40	1 009,40
18	445,80	491,40	550,40	48	817,80	903,70	1 024,70
19	457,80	504,70	565,70	49	829,80	917,00	1 040,00
20	469,80	518,00	581,00	50	841,80	930,30	1 055,30
21	481,80	531,30	596,30	51	853,80	943,60	1 070,60
22	493,80	544,60	611,60	52	865,80	956,90	1 085,90
23	505,80	557,90	626,90	53	877,80	970,20	1 101,20
24	517,80	571,20	642,20	54	889,80	983,50	1 116,50
25	529,80	584,50	657,50	55	901,80	996,80	1 131,80
26	541,80	597,80	672,80	56	913,80	1 010,10	1 147,10
27	553,80	611,10	688,10	57	925,80	1 023,40	1 162,40
28	565,80	624,40	703,40	58	937,80	1 036,70	1 177,70
29	577,80	637,70	718,70	59	949,80	1 050,00	1 193,00
30	589,80	651,00	734,00	60	961,80	1 063,30	1 208,30
				Additional fee*	12,00	13,30	15,30

*An additional fee will be charged for each beginning nautical mile over 60 nautical miles, as calculated in accordance with the tonnage of the vessel in question.

Standby fee

If the pilot is in position to begin piloting in accordance with the order, but the initiation of pilotage is delayed by more than one hour from the confirmed time, the vessel shall be charged a standby fee. The standby fee in Finnish territorial waters is EUR 500 at the start of each new hour beyond the initial hour. The standby fee in the Saimaa Canal and Saimaa waterways is EUR 250 at the start of each new hour.

It is possible for the pilot to wait aboard the vessel for the start of the pilotage assignment, for the next pilotage assignment or disembarkation from the vessel. The pilot's waiting time aboard the vessel is always agreed on in advance. The possibility for this must be inquired about from the Pilot Dispatch Centre. Finnpiilot decides whether pilots may wait aboard a vessel on a case-by-case basis. The standby fee for time spent waiting aboard the vessel, as agreed on in advance, is EUR 250 for each new hour.

Fee for changing pilotage order

If the binding pilotage request is not cancelled but changed after the set ordering time has expired, Finnpiilot is entitled to charge the ordering party a fee of EUR 500 along the coastal areas. In the Saimaa Canal and Saimaa waterways, the fee is EUR 250.

Cancellation fee

If the client or a representative of the client cancels pilotage after the set ordering time has expired, the vessel will be charged a cancellation fee. A cancellation fee of EUR 1,000 will be charged within Finnish territorial waters and EUR 500 in the Saimaa Canal and Saimaa waterways.

Increased basic fees

When the pilotage service is provided by two pilots, either according to section 22 of the Pilotage Act or by request, an increased fee of 75 per cent in addition to the basic rate shall be charged.

Pilotage fees for a vessel combination and stock flatboat/float

A pilotage fee shall be charged for the combined tonnage of a tugboat or pusher, and the ship, vessel, barge or similar being towed or pushed, or for an integrated tug barge combination. The pilotage fee for a stock flatboat/float is also determined by tonnage, but the tonnage is understood to be half of the number of cubic metres.

Baltic pilotage

Piloted vessels shall be charged pilotage basic fee EUR 750 and EUR 250 at the start of each new hour of deep sea Baltic pilotage. Travel expenses related to deep-sea Baltic pilotage are charged at a fixed rate. A fee of EUR 600 will be charged for journeys that begin and end in Finland. The fee for journeys that begin or end outside of Finland is EUR 1,200. The fee for the transport of the pilot by company boat to or from the piloted vessel is determined in accordance with the current transport service prices. A fee for cancellation of a deep sea Baltic pilotage will be charged from the client if the cancellation is made less than 48 hours before the confirmed starting time of the service. The cancellation fee is 20% of the expected fee for the Baltic Sea pilotage.

FINNPILOT

PRICES FOR EXAMINATION SERVICES AS OF 1 January 2027

Value-added tax is added to the prices for examination services in accordance with the valid provisions of the Value Added Tax Act.

PEC familiarisation voyage

The cost of a familiarisation voyage is the pilotage fee plus a basic examination fee of EUR 400 and EUR 200 at the start of each new hour. The fee for a PEC familiarisation voyage is a personal fee. If the familiarisation voyage does not include pilotage, the costs accrued from the transport of the pilot will be charged in accordance with valid transport service prices. The time taken for the orientation discussion, as part of regional PEC certification, will be included in the time required for the familiarisation process.

Fairway knowledge test

The basic examination fee for the fairway knowledge test is EUR 800 as well as EUR 400 at the start of each new hour. The time taken for the review of the pilotage plan is included as time required for the test.

Practical pilotage test

The basic examination fee for assessing a practical pilotage test is EUR 800 as well as EUR 400 at the start of each new hour. The fee for the test is a personal fee. If the test does not include pilotage, the costs accrued from the transport of the pilot will be charged in accordance with valid transport service prices. The time taken for the review of the pilotage plan is included as time required for the test.

Ship simulator test

The basic examination fee for the ship simulator test is EUR 800 as well as EUR 400 at the start of each new hour. The time required to prepare the simulator for the test shall be included as time required for taking the test.

Background

The pilotage company is obliged to maintain a training system in accordance with the Pilotage Act (561/2023) and the regulations of the Finnish Transport and Communications Agency based on the Act. Pilot or PEC examinations may be assessed by a person approved by the Finnish Transport and Communications Agency and specifically trained for the task. According to Section 9 of the Pilotage Act, the pilotage company shall ensure that a sufficient number of qualified persons are available to assess the examinations so as to assure a smooth examination process.

The fee for the examination is determined by the costs incurred for the provision of the service and so as to allow for a reasonable return. The pilotage company's prices are determined by its Board of Directors. Section 54 of the Pilotage Act states the following regarding the pricing of the assessment of examinations:

The person assessing the examinations may charge a fee based on a fixed unit price for assessing the examinations specified in this Act. If the trends concerning the pricing for assessing the examination indicate that the fees charged for the examinations are not reasonable, the Finnish Transport and Communications Agency may determine a maximum price for them. A reasonable price is a price that is reasonable considering the cost incurred by an efficient operator for providing the service. The maximum price shall be cost-based so that it includes a reasonable return. The maximum price can be set for a maximum of one year at a time.

PRICES FOR TRANSPORT SERVICES AS OF 1 January 2027

Background

Finnpilot's special assignment limits the company's possibilities to provide transport services. The company can offer transport by boat in situations where the transportation need is related to the provision of pilotage services or the maintenance of the company's operations. In such transport situations, other personnel can be transported in addition to the company's own personnel. In unclear situations, the decision regarding the provision of the transport service is made by the Chief Operating Officer.

Insurance

Insuring employees and property is always primarily the employer's responsibility. However, Finnpiilot's liability insurance covers all persons and baggage being transported by its boats in accordance with the requirements of the Maritime Act.

Paid transport

A fee will also be charged for any transport service that is needed at a time when Finnpiilot does not otherwise have a need for any transport run for the purposes of its own operations. The company's boat transport guidelines specify for whom and in which situations such transport services can be provided. Paid transports are always agreed on separately and require a transport contract.

The price of the transport service is also applicable when the pilotage assignment requires the transport of the pilot elsewhere than to or from a piloting boarding position.

Price of the transport service

The price of the transport service is EUR 300 per hour (minimum charge of one hour). After that, there will be a charge for each new half-hour. The transport time shall include a half hour for the preparation of the necessary machinery.

Value-added tax is added to the prices for transport services in accordance with the valid provisions of the Value Added Tax Act.